



## Reinste Nano Ventures Pvt. Ltd.

### Agent/Dealer/Distributor Application Form

Name of Dealer/ Agency: \_\_\_\_\_

Address: \_\_\_\_\_

\_\_\_\_\_

Website: \_\_\_\_\_, email: \_\_\_\_\_

Tel: \_\_\_\_\_, Mob: \_\_\_\_\_

Contact person

Designation

\_\_\_\_\_

\_\_\_\_\_

Address of Branch offices, other than head office: *(if any)*

1. \_\_\_\_\_

2. \_\_\_\_\_

**Type of company:**

a) Proprietorship

b) Partnership

c) Private Ltd.

d) Ltd Company

No. of years in Business: \_\_\_\_\_

No. of employees in the company: \_\_\_\_\_

**Area of specialization:**

1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

**Major Products:**

1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

4) \_\_\_\_\_ 5) \_\_\_\_\_ 6) \_\_\_\_\_

**Type of Industries served:**

- 1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_  
4) \_\_\_\_\_ 5) \_\_\_\_\_ 6) \_\_\_\_\_

**Name of the principals with whom you are already an Agent/Dealer/Distributor:**

- 1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

**Name of the principals with nanomaterials in their product range: (if any)**

- 1) \_\_\_\_\_ 2) \_\_\_\_\_ 3) \_\_\_\_\_

**List 10 major clients (Research organizations, DRDO bodies, Corporate):**

- |          |           |
|----------|-----------|
| 1) _____ | 6) _____  |
| 2) _____ | 7) _____  |
| 3) _____ | 8) _____  |
| 4) _____ | 9) _____  |
| 5) _____ | 10) _____ |

**Annual turnover (2010 - 2011):**

\_\_\_\_\_

**Area Covered for Marketing /Sales:**

- | 1) State | 2) District | 3) No. of employees |
|----------|-------------|---------------------|
| _____    | _____       | _____               |
| _____    | _____       | _____               |
| _____    | _____       | _____               |
| _____    | _____       | _____               |

**You have interest in associating as:**

*(Please refer to the below mentioned chart to find the expected work profile of our allotted business partners)*

**a) Agents**

**b) Dealers**

**c) Distributor**

**d) Super Distributor**

<b>Agent</b>	An agent is who collects and pass the requirements to the company and helps in getting the orders and payment release. Agent do not buy the products from company they get commission on sales.
<b>Dealer</b>	A Dealer is who buys the nano product from company upon receiving orders , they don't have ready stocks and sells to the customers, if he is a registered dealer then can buy products at concessional rates, has is eligible for more discount as compared to Agent.
<b>Distributor</b>	A distributor is a firm/Co. who is registered and buys nanomaterials have stocks and inventories, has location exclusivity and have even more discounts as compared to Dealers.
<b>Super Distributor</b>	A super distributor would be specially allocated by the management only to a distributor who would show exceptional performance as a distributor for a minimum period of 1 year. Apart from having location exclusivity and have even more discounts as compared to Distributors.

**Declaration**

I hereby confirm that the information given herein is correct and true to my knowledge and I have not withheld any information which is useful for the mutual relationship.

Authorized signatory

Name : \_\_\_\_\_

Place: \_\_\_\_\_

Date: \_\_\_\_\_

Contacts

**Reinste Nano Ventures Pvt. Ltd.**

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